Message Text

CONFIDENTIAL

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CONFIDENTIAL CARACAS 13203

EO 11652 GDS

TAGS: EIND BEXP VE

SUBJ: POSSIBLE REVIVAL OF PENTACOM PETROCHEMICAL PROJECT

REF: CARACAS 4988

CAUTION: PROPRIETARY INFORMATION INVOLVED.

1. IN MEETING WITH K E CASSLETT, VICE PRESIDENT ARCO CHEMICAL (EUROPE) AND BYRON J ANDERSON, VICE PRESIDENT OF NORTHERN PETROCHEMICAL COMPANY, EMBASSY OFFICER WAS INFORMED THAT LOCAL INVESTORS BACKING PENTACOM PETROCHEMICAL PROJECT WILL ATTEMPT TO REVIVE SCHEME IN EARLY 1976. BOTH COMPANY REPRESENTATIVES WERE IN CARACAS AT REQUEST OF PENTACOM ORGANIZERS TO DISCUSS PROSPECTS FOR PROJECT REVIVAL. CASLETT STATED THAT MATTER WOULD BE RAISED WITH PRESIDENT CARLOS ANDRES PEREZ IN AN EFFORT TO WIN ADMINISTRATIVE SUPPORT FOR WHOLLY-OWNED PRIVATE SECTOR VENTURES IN THE PETROCHEMICAL FIELD.

2. COMMENT: THE PRESIDENT FACES A DIFFICULT DILEMMA. HE IS COMMITTED TO LARGE-SCALE DEVELOPMENT OF THE PETRO-CHEMICAL INDUSTRY, BUT THE POLITICALLY FEASIBLE ROUTE OF STATE-OWNED DEVELOPMENT OF BASIC PRODUCTION HAS HAD DISASTROUS RESULTS SO FAR AND IS NOT LIKELY TO BE CCONOMICALLY VIABLE. ON THE OTHER HAND, PRIVATE-SECTOR DEVELOPMENT OF THE PETROCHEMICAL INDUSTRY WOULD BE OPPOSED VIGOROUSLY BY OPPOSITION PARTIES AND EVEN WITHIN THE AD PARTY. PERZ WILL HAVE SOME ADDITIONAL CONFIDENTIAL

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FLEXIBILITY AFTER THE OIL NATIONALIZATION ISSUE IS LAID

TO REST, BUT IT APPEARS DOUBTFUL THAT WHOLLY-OWNED PRIVATE SECTOR DEVELOPMENT OF BASIC PETROCHEMICAL PRODUCTION WILL EVER BE APPROVED. IT REMAINS TO BE SEEN WHETHER SOME COMPROMISE FORMULA CAN BE WORKED OUT. END COMMENT.

3. CAUTION: PROPRIETARY INFORMATION INVOLVED. SHLAUDEMAN

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